

HAULING RATES
PLANT TO PLANT
COMPARISON: JULY 1999 TO AUGUST 2003

| FROM | TO | JULY 1999 | JAN 2000 | JULY 2000 | JAN 2001 | JAN 2002 | OCT 2002 | MARCH 2003 | AUGUST 2003 |
|------|----|--------------|-------------|--------------|-------------|-------------|-------------|---------------|----------------|
|------|----|--------------|-------------|--------------|-------------|-------------|-------------|---------------|----------------|

SAN JOAQUIN VALLEY AREA

| | | | | | | | | | |
|-----|-----|----------|----------|----------|----------|----------|----------|----------|----------|
| A-1 | A-2 | ** 0.378 | --- | --- | --- | --- | --- | --- | --- |
| B-1 | B-2 | ** 0.279 | ** 0.273 | ** 0.255 | ** 0.265 | ** 0.342 | ** 0.298 | ** 0.243 | ** 0.249 |
| C-1 | C-2 | --- | --- | --- | --- | --- | --- | ** 0.306 | ** 0.320 |
| D-1 | D-2 | --- | --- | --- | --- | --- | --- | --- | ** 0.512 |
| E-1 | E-2 | ** 0.357 | ** 0.368 | n/a | ** 0.396 | ** 0.359 | ** 0.360 | ** 0.357 | ** 0.359 |
| F-1 | F-2 | --- | --- | --- | --- | ** 0.220 | ** 0.214 | ** 0.213 | ** 0.212 |
| G-1 | G-2 | --- | --- | --- | --- | ** 0.367 | ** 0.388 | --- | ** 0.423 |
| H-1 | H-2 | --- | --- | --- | --- | --- | --- | --- | 0.284 |

NORTHERN SAN JOAQUIN VALLEY TO BAY AREA

| | | | | | | | | | |
|-----|-----|----------|----------|----------|----------|----------|----------|----------|----------|
| A-5 | A-6 | 0.465 | 0.463 | 0.488 | 0.483 | 0.480 | 0.486 | 0.492 | 0.487 |
| B-5 | B-6 | --- | ** 0.886 | ** 0.642 | --- | --- | --- | --- | --- |
| C-5 | C-6 | ** 0.432 | ** 0.446 | ** 0.446 | ** 0.557 | ** 0.546 | ** 0.443 | ** 0.453 | ** 0.445 |
| D-5 | D-6 | ** 0.766 | ** 0.662 | ** 0.595 | ** 0.574 | ** 0.589 | ** 0.453 | ** 0.561 | ** 0.504 |
| E-5 | E-6 | --- | --- | --- | ** 0.540 | --- | --- | --- | --- |

BAY AREA

| | | | | | | | | | |
|-----|-----|-----|-----|----------|----------|----------|----------|----------|----------|
| A-7 | A-8 | --- | --- | ** 0.475 | ** 0.451 | ** 0.453 | ** 0.494 | ** 0.588 | ** 0.663 |
|-----|-----|-----|-----|----------|----------|----------|----------|----------|----------|

SOUTHERN CALIF. TO NORTHERN SAN JOAQUIN VALLEY

| | | | | | | | | | |
|-----|------|-----|-----|-----|-----|-----|----------|----------|-----|
| A-9 | A-10 | --- | --- | --- | --- | --- | --- | ** 1.285 | --- |
| B-9 | B-10 | --- | --- | --- | --- | --- | ** 1.072 | ** 1.065 | --- |

SOUTHERN CALIF. TO SOUTHERN SAN JOAQUIN VALLEY

| | | | | | | | | | |
|------|------|-----|-----|-----|-----|-----|----------|----------|----------|
| A-11 | A-12 | --- | --- | --- | --- | --- | ** 0.845 | ** 0.871 | ** 1.076 |
| B-11 | B-12 | --- | --- | --- | --- | --- | --- | ** 0.887 | ** 0.859 |

SOUTHERN CALIF. TO BAY AREA

| | | | | | | | | | |
|-------|------|-----|-----|-----|-----|----------|----------|----------|----------|
| A-13 | A-14 | --- | --- | --- | --- | --- | ** 1.629 | --- | --- |
| B-13. | B-14 | --- | --- | --- | --- | ** 1.945 | ** 1.716 | ** 1.880 | ** 1.960 |

SOUTHERN SAN JOAQUIN VALLEY TO LOS ANGELES AREA

| | | | | | | | | | |
|------|------|-------|-------|-------|-------|-------|-------|-------|-------|
| A-15 | A-16 | 0.820 | 0.824 | 0.842 | 0.862 | 0.885 | 0.920 | 0.950 | 0.953 |
| B-15 | B-16 | 0.838 | 0.842 | 0.849 | --- | --- | --- | --- | --- |
| C-15 | C-16 | 0.840 | 0.844 | 0.861 | 0.881 | 0.900 | 0.935 | 0.970 | 0.973 |
| D-15 | D-16 | 0.899 | 0.904 | 0.922 | 0.937 | 0.960 | 0.995 | 1.030 | 1.033 |
| E-15 | E-16 | --- | --- | --- | --- | 0.885 | 0.920 | 0.950 | 0.953 |
| F-15 | F-16 | --- | --- | --- | --- | 0.885 | 0.920 | --- | 0.953 |

LOS ANGELES AREA

| | | | | | | | | | |
|------|------|----------|----------|----------|----------|----------|----------|----------|----------|
| A-17 | A-18 | ** 0.336 | ** 0.343 | ** 0.406 | ** 0.366 | ** 0.457 | ** 0.529 | ** 0.432 | ** 0.411 |
| B-17 | B-18 | --- | ** 0.269 | ** 0.294 | ** 0.363 | --- | --- | --- | --- |
| C-17 | C-18 | ** 0.252 | ** 0.277 | ** 0.249 | ** 0.333 | ** 0.306 | ** 0.294 | ** 0.314 | ** 0.341 |
| D-17 | D-18 | ** 0.357 | ** 0.334 | ** 0.264 | ** 0.302 | ** 0.349 | ** 0.343 | ** 0.349 | ** 0.415 |
| E-17 | E-18 | --- | --- | ** 0.320 | ** 0.447 | --- | --- | --- | --- |
| F-17 | F-18 | ** 0.283 | ** 0.352 | ** 0.314 | ** 0.336 | ** 0.327 | ** 0.555 | ** 0.598 | ** 0.432 |
| G-17 | G-18 | --- | ** 0.300 | ** 0.514 | ** 0.481 | --- | ** 0.702 | ** 0.585 | ** 0.513 |
| H-17 | H-18 | --- | ** 0.261 | ** 0.410 | --- | --- | --- | ** 0.254 | ** 0.257 |

**Hauling rates based on cost per load times number of loads per month divided by total lbs.